



New Jersey Chapter

## New Jersey Independent Electrical Contractors

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732-582-2579 --- [www.nj-iec.org](http://www.nj-iec.org)

# IEC NATIONAL 2018 MEMBER BENEFITS

*All below enrollment/company contact information is available to members in good standing via the Member Information tab (password required) on the IEC National website.*



Aflac and IEC have teamed up to provide an extensive array of products for your employees! Choose from a wide range of policies that suit your business' needs best, all of which are designed to provide cash benefits to employees if they ever become injured or sick. All with no direct cost to your company.



CNA offers worker's comp, auto, property, and general liability insurance coverage to IEC members. It also offers high-quality claim administration services and risk control expertise that can help reduce injury and property damage.



## FLEET MANAGEMENT

Enterprise Fleet Management provides customized fleet services and solutions to companies in a wide range of industries operating medium-sized fleets of 20 or more vehicles. Enterprise provides a comprehensive approach to fleet management and helps Independent Electrical Contractors members streamline their fleet, improve cash flow and optimize operations. From acquisition and risk management to maintenance and remarketing, Enterprise Fleet Management provides IEC members with quick, easy and personal access to a local account team who will handle all of their day-to-day fleet needs.



Fleetmatics helps IEC members improve productivity, reduce operating and capital costs and increase the revenue derived from their mobile workforces. Its GPS-based fleet management solutions extract business intelligence from real-time and historical vehicle and driver behavioral data and deliver it to decision-makers in a software-as-a-service model, allowing users to focus on driving real business value rather than maintaining the tools. The company's intuitive, cost-effective, web-based solutions provide fleet operators with visibility into data such as vehicle location, fuel usage, speed and mileage, and other insights into their mobile workforce. Discover why more than 19,000 customers with more than 388,000 actively subscribed vehicles world-wide rely on Fleetmatics.



As a member of IEC, you're entitled to a range of member benefits – including one simPRO Service office license and one simPRO Connect mobile license FREE\* for the lifetime of your membership. simPRO Service is built for electrical and other trade businesses who manage maintenance or installation jobs, and flat rate or time and materials jobs. With Service, you can make your scheduling smart and efficient, invoice and collect payment on-site, and keep your jobs on track from start to finish. And if you find yourself needing more, you can upgrade to simPRO Enterprise at any time for a solution with all the features of Service, plus additional functionality for managing projects and maintenance work. Take advantage of this member benefit, valued at \$1167 per year!



The Home Depot has announced a new incentive program that is exclusive for IEC members. All who enroll in this program receive a two percent rebate on all qualifying pre-tax purchases. In addition to the rebate for customers, The Home Depot will donate half of a percent of all the sales in this program to the IEC Foundation. There is no cost to enroll in this program and you can register any form of payment accepted at The Home Depot.



Safety supplies, fire rated uniforms, work apparel, custom embroidery and anything needing a logo application, turn to Office Sensei. As a Bronze Partner of IEC, Office Sensei guarantees savings, cost analysis and value-added service that is unmatched.



First In Secure Electronic Payments

Transfirst® is one of the nation's leading providers of payment processing services. With more than 15 years of experience and some of the leading experts in the payment processing industry on our staff, we know what it takes to help our merchants and professional partners grow their businesses and achieve lasting success.



IEC member companies – Save with your Sprint Discount!

Sprint is an IEC National Bronze partner and IEC's Preferred wireless carrier.

- Business accounts: 22% discount on select Sprint wireless services
- Personal accounts: 22% discount on select Sprint wireless services

Discount program available to both new and existing Sprint customers! Also, find out which solutions (i.e. GPS tracking, tablets, etc.) are helping other IEC members improve their business!

# United Academy®

powered by United Rentals

United Academy® is an award winning platform that provides a comprehensive training solution using cutting edge technology and engaging course content to reduce the overall cost and complexity of safety training and credential tracking. Specifically, United Academy provides training that covers equipment operations, Fall Protection, OSHA 10 & 30 Hour, Confined Space Entry and Excavation for Competent Persons, among other compliance and best practice topics. United Academy is supported by a team of 800+ trainers and certified evaluators located throughout the USA and Canada. Since its launch in June 2014, United Academy has attracted over 80,000 users, issued over 60,000 wallet cards, and provided over 120,000 safety training programs.



## UPS Shipping

Let IEC improve your bottom line with competitive rates on UPS® shipping services. Enroll in the UPS® Savings Program and save on a broad portfolio of shipping services, including:

- Up to 34%\* on UPS Air Letters including UPS Next Day Air®
- Up to 30%\* on UPS Air packages (1 lb.+)
- Up to 32%\* on UPS International imports and exports
- Up to 16%\* on UPS Ground shipments
- Savings begin at 75%\* on UPS Freight shipments over 150 lbs.

Whether you need your documents or packages to arrive the next day or are looking for an affordable shipping option, UPS understands how important speed, reliability, and cost are to meeting your business goals and your customers' needs. With more service options, superior ground-delivery coverage and overnight delivery by 10:30 a.m. to more ZIP codes than FedEx, it's time to put the power of logistics to work for you.



## UPS AIR FREIGHT

With UPS Air Freight, it's easier than ever to send freight around the world. Our comprehensive portfolio of global air freight services provides options which fit your time-in transit needs. Use our technology solutions to calculate rates and create shipments on ups.com. Then track your freight movements in real time or access a full view of shipment detail for your inbound, outbound, or third-party shipments right from your desktop. UPS Air Freight services allow you to control your supply chain, ensure goods get to their destinations and maximize shipping efficiency.



## UPS FREIGHT

IEC members receive special pricing with UPS Freight on qualifying LTL (Less-Than-Truckload) shipments. With UPS Freight you will get regional, interregional, and long-haul capabilities - all under one carrier. And with UPS technologies, such as WorldShip<sup>®</sup>, and Quantum View<sup>®</sup> manage, you can process and track LTL shipments, create electronic bills of lading, reconcile billing, and much more!



## YRC Shipping

IEC members can save at least 70% on qualifying less-than-truckload (LTL) shipments. YRCW offers flexible, efficient solutions, including comprehensive regional and national coverage with a full suite of guaranteed, expedited and specialized services.

- **Expedited Precision<sup>™</sup>** offers you expedited, time-definite, air and ground service backed by our industry-leading customer satisfaction guarantee.
- **Guaranteed Precision<sup>™</sup>** will get your goods to their destination with a guarantee, ensuring delivery, on or before the standard service date by noon, 5 p.m., or within a customer-defined window, or you don't pay.
- **Exhibit** is a single source to satisfy your shipping needs to, from and between trade shows - including air and ground, expedited and guaranteed.
- **Cross-border** dedicated service to Canada, Mexico and Puerto Rico.
- **YRC.com** allows users to easily access shipping information 24/7.