



New Jersey Chapter

## New Jersey Independent Electrical Contractors

Serving New Jersey's Electrical and Systems Contractors

21 Commerce Drive, Suite 202, Cranford, NJ 07016

732-582-2579 --- [www.nj-iec.org](http://www.nj-iec.org)

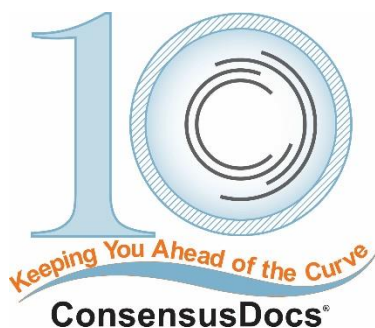
# IEC NATIONAL 2019 MEMBER BENEFITS

All below enrollment/company contact information is available to members in good standing via the Member Information tab (password required) on the IEC National website.



IEC'S OFFICIAL SAFETY PARTNER

CNA offers worker's comp, auto, property, and general liability insurance coverage to IEC members. It also offers high-quality claim administration services and risk control expertise that can help reduce injury and property damage. To find out more about CNA, call your local independent agent or visit [www.cna.com](http://www.cna.com).



ConsensusDocs has been the only standard contracts written by a 40+ coalition of leading design and construction associations representing owners, contractors, subcontractors, sureties, and design professionals. ConsensusDocs' 100+ standard contracts incorporate fair risk allocation and best practices to represent the project's best interests. IEC members receive a 20% discount. [Learn more here.](#)



## FLEET MANAGEMENT

Enterprise Fleet Management provides customized fleet services and solutions to companies in a wide range of industries operating medium-sized fleets of 20 or more vehicles. Enterprise provides a comprehensive approach to fleet management and helps Independent Electrical Contractors members streamline their fleet, improve cash flow and optimize operations. From acquisition and risk management to maintenance and remarketing, Enterprise Fleet Management provides IEC members with quick, easy and personal access to a local account team who will handle all of their day-to-day fleet needs. For more information, visit [www.efleets.com](http://www.efleets.com) or contact Joe Stergios at [joseph.stergios@efleets.com](mailto:joseph.stergios@efleets.com).



Fleetmatics helps IEC members improve productivity, reduce operating and capital costs and increase the revenue derived from their mobile workforces. Its GPS-based fleet management solutions extract business intelligence from real-time and historical vehicle and driver behavioral data and deliver it to decision-makers in a software-as-a-service model, allowing users to focus on driving real business value rather than maintaining the tools. The company's intuitive, cost-effective, web-based solutions provide fleet operators with visibility into data such as vehicle location, fuel usage, speed and mileage, and other insights into their mobile workforce. Discover why more than 19,000 customers with more than 388,000 actively subscribed vehicles world-wide rely on Fleetmatics by visiting [www.fleetmatics.com/iec](http://www.fleetmatics.com/iec).



As an IEC member, you're invited to join Hotel Engine. This private hotel booking platform saves IEC members an average 26% off public rates at 150,000+ hotels worldwide, from all-inclusive resorts to budget-friendly inns.

Your free membership includes:

- Deeply discounted rates in 185+ countries
- 24/7, U.S.-based customer support
- Access to HE Rewards, so you can earn and redeem points at any hotel brand

Whether it's for business or leisure, you can use the links below to create your account:

Register for business use: [hotelengine.com/partners/iecsaves](http://hotelengine.com/partners/iecsaves)

Register for personal use: [hotelengine.com/join/iecsaves](http://hotelengine.com/join/iecsaves)

For additional information contact Drew McGeein at (720) 833-5331 or [drew@travelershaven.com](mailto:drew@travelershaven.com).



**IEC'S OFFICIAL MULTI-NEEDS OFFICE SUPPLIER**

Safety supplies, fire rated uniforms, work apparel, custom embroidery and anything needing a logo application, turn to Office Sensei. As a Bronze Partner of IEC, Office Sensei guarantees savings, cost analysis and value added service that is unmatched. As a trusted partner for any industry, check out the link [www.office-sensei.com](http://www.office-sensei.com) or contact "The Sensei", Bryan ([Bryan@office-sensei.com](mailto:Bryan@office-sensei.com)) to get enrolled.



***Better Systems. Less Hassle. More Profit.***

IEC members receive 20% off of simPRO training costs, that's a total value in excess of \$800!

### **simPRO's Complete End-to-End Electrical Business Management Software**

- Manage technicians with office-to-field connectivity
- Improve your quoting & estimating accuracy & speed by up to 70%
- Increase billable hours by 20% per field tech per day
- Import supplier catalogs to streamline inventory
- Keep your electrical projects on track from start to finish
- Automate your billing to save time & keep your cash flowing
- Get incredible business insights with 60+ smart reports

Visit <https://www.simpro.us/members/iec-members-enterprise> for more information and to take advantage of this member benefit so you can focus on taking care of customers, delivering excellent work and growing your business.



**IEC'S OFFICIAL RETAILER OF  
ELECTRICAL TOOLS AND SUPPLIES**

The Home Depot has announced a new incentive program that is exclusive for IEC members. All who enroll in this program receive a two percent rebate on all qualifying pre-tax purchases. In addition to the rebate for customers, The Home Depot will donate half of a percent of all the sales in this program to the IEC Foundation. There is no cost to enroll in this program and you can register any form of payment accepted at The Home Depot. To enroll, please [click here](#). The program code is IEC.



Transfirst® is one of the nation's leading providers of payment processing services. With more than 15 years of experience and some of the leading experts in the payment processing industry on our staff, we know what it takes to help our merchants and professional partners grow their businesses and achieve lasting success. Visit [www.transfirst.com](http://www.transfirst.com) or call (800) 613-0148.



With Travelers Haven, IEC members can outsource every step of the short-term housing process for out-of-town projects. Save an average 38% off short-term rentals in rural and urban area across the country. Maximize your bottom line with one of the largest and fastest growing housing companies in the U.S. Register your business at: [travelershaven.com/ieci](http://travelershaven.com/ieci) or contact Drew McGeein at (720) 833-5331 or [drew@travelershaven.com](mailto:drew@travelershaven.com) for additional information.



IEC member companies – explore how our partner Sprint can help improve your business bottom line via tools that improve efficiency and reduce expenses.

As a National Bronze Partner, Sprint is IEC's Preferred wireless solution provider.

- **Business Accounts:**
  - Save up to 25% on select Sprint solutions and wireless services. Find out which solutions (e.g. reduce paper, fleet tracking, etc.) are helping other IEC members improve their business!
  - 20% off on Select Accessories
  - Waived Activation fees for Business Accounts
  - Unlimited **talk, text and data** at Sprint's special low price
- **Personal Accounts:** Take advantage of industry leading solutions and plans from Sprint.

[IEC Members and Employees: Click here to learn more and enroll!](#)

To take advantage of the great program, email [IEC@sprint.com](mailto:IEC@sprint.com).



United Academy® is an award winning platform that provides a comprehensive training solution using cutting edge technology and engaging course content to reduce the overall cost and complexity of safety training and credential tracking.

Specifically, United Academy provides training that covers equipment operations, Fall Protection, Confined Space Entry and Excavation for Competent Persons, among other compliance and best practice topics.

United Academy is supported by a team of 800+ trainers and certified evaluators located throughout the USA and Canada. Since its launch in June 2014, United Academy has attracted over 80,000 users, issued over 60,000 wallet cards, and provided over 120,000 safety training programs. [Click here to learn more.](#)



## UPS Capital®

### UPS CAPITAL

Receive enhanced protection.

Minimize financial setbacks with insurance through UPS Capital Insurance Agency, Inc., by protecting your shipments. Members can save up to 17% over their current declared value and there is no fee to sign up, simply enter the value of your goods in the declared value field of the shipping system.

[Click here](#) for additional information.



## UPS Shipping

Let IEC improve your bottom line with competitive rates on UPS® shipping services. Enroll in the UPS® Savings Program and save on a broad portfolio of shipping services, including:

- Up to 34%\* on UPS Air Letters including UPS Next Day Air®
- Up to 30%\* on UPS Air packages (1 lb.+)
- Up to 32%\* on UPS International imports and exports
- Up to 16%\* on UPS Ground shipments
- Savings begin at 75%\* on UPS Freight shipments over 150 lbs.

Whether you need your documents or packages to arrive the next day or are looking for an affordable shipping option, UPS understands how important speed, reliability, and cost are to meeting your business goals and your customers' needs. With more service options, superior ground-delivery coverage and overnight delivery by 10:30 a.m. to more ZIP codes than FedEx, it's time to put the power of logistics to work for you.

To enroll and start saving today, visit [savewithups.com/iec](http://savewithups.com/iec) or call 1-800-MEMBERS (1-800-636-2377) Monday-Friday, 8 a.m. - 6 p.m. Eastern Time.

\*See [savewithups.com/iec](http://savewithups.com/iec) for specific services and discounts.

# The UPS Store®

## THE UPS STORE

**Print and produce a wide variety of marketing materials online.**

The UPS Store® provides members with quick, affordable and effortless digital printing solutions with easy online ordering and expert customer service.

First time users, visit: [meridianone.upsstoreprint.com/offer/iec](http://meridianone.upsstoreprint.com/offer/iec)

Returning users, visit: [meridianone.upsstoreprint.com](http://meridianone.upsstoreprint.com)



## UPS AIR FREIGHT

With UPS Air Freight, it's easier than ever to send freight around the world. Our comprehensive portfolio of global air freight services provides options which fit your time-in transit needs. Use our technology solutions to calculate rates and create shipments on ups.com. Then track your freight movements in real time or access a full view of shipment detail for your inbound, outbound, or third-party shipments right from your desktop. UPS Air Freight services allow you to control your supply chain, ensure goods get to their destinations and maximize shipping efficiency.



## UPS FREIGHT

IEC members receive special pricing with UPS Freight on qualifying LTL (Less-Than-Truckload) shipments. With UPS Freight you will get regional, interregional, and long-haul capabilities - all under one carrier. And with UPS technologies, such as WorldShip®, and Quantum View® manage, you can process and track LTL shipments, create electronic bills of lading, reconcile billing, and much more!

*If you would like to enroll in the IEC Shipping Program or would just like some more information please call 1-800-MEMBERS (636-2377) or visit [www.1800members.com/iec](http://www.1800members.com/iec).*

*If you would like a quote on a pending shipment please email all pertinent information to [saveonfreight@1800members.com](mailto:saveonfreight@1800members.com) and a dedicated freight representative will follow up with you within one day.*



## **YRC Shipping**

IEC members can save at least 80% on qualifying less-than-truckload (LTL) shipments. YRCW offers flexible, efficient solutions, including comprehensive regional and national coverage with a full suite of guaranteed, expedited and specialized services.

- **Expedited Precision™** offers you expedited, time-definite, air and ground service backed by our industry-leading customer satisfaction guarantee.
- **Guaranteed Precision™** will get your goods to their destination with a guarantee, ensuring delivery, on or before the standard service date by noon, 5 p.m., or within a customer-defined window, or you don't pay.
- **Exhibit** is a single source to satisfy your shipping needs to, from and between trade shows - including air and ground, expedited and guaranteed.
- **Cross-border** dedicated service to Canada, Mexico and Puerto Rico.
- **YRC.com** allows users to easily access shipping information 24/7.

*If you would like to enroll in the IEC Shipping Program or would just like some more information please call 1-800-MEMBERS (636-2377) or visit [www.1800members.com/iec](http://www.1800members.com/iec).*

*If you would like a quote on a pending shipment please email all pertinent information to [saveonfreight@1800members.com](mailto:saveonfreight@1800members.com) and a dedicated freight representative will follow up with you within one day.*